

2001 PROFIT 100

Canada's Fastest-Growing Companies

British Columbia

A.L.I. Technologies Inc.

A.L.I. Technologies Inc. develops medical-image management systems for hospitals and clinics. Led by president and CEO Greg Peet, A.L.I.'s digital systems for networking and archiving images help clients reduce hospital costs and deliver better patient care. Five-year revenue growth of 1,221% places the Richmond-based company at Number 71 on this year's PROFIT 100. Since 1995, sales have grown from \$2.3 million to \$31.4 million in 2000.

Angiotech Pharmaceuticals Inc.

Pharmaceuticals company Angiotech Pharmaceuticals Inc. is dedicated to the development of treatments for chronic inflammatory diseases. Based in Vancouver, the publicly traded company was founded in 1992 by chairman and CEO William Hunter. Five-year revenue growth of 4,105% places Angiotech at Number 20 on the PROFIT 100 this year. Sales soared from \$107,000 in 1995 to \$4.4 million in 2000.

Bridges.com Inc.

Kelowna-based Bridges.com Inc. provides online career solutions to people of all ages. Led by president and CEO, Douglas Manning, Bridges.com was founded in 1994 as a facilitator and educator of career counseling. The company debuts on the PROFIT 100 this year as Canada's 5th Fastest-Growing Company. Five-year revenue growth of 10,222% boosted sales to \$14.6 million in 2000, up from \$141,000 in 1995.

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DataWave Systems Inc.

DataWave Systems Inc. is a major distributor of prepaid products such as phone cards, gift cards and credit cards. Based in Vancouver, the publicly traded company led by Josh Emanuel debuts on the PROFIT 100 this year at Number 44. Five-year revenue growth of 2,005% bumped sales from \$706,000 in 1995 to \$14.8 million in 2000.

Intrinsyc Software Inc.

By the end of the decade, everything from pop machines to factory robots to home entertainment centres will be interconnected, with thanks in part to Intrinsyc Software Inc. Based in Vancouver, Intrinsyc's network designs for embedded devices enable the computer chips found inside appliances to communicate directly over the Net. Led by president and COO Neil McDonnell, Intrinsyc returns to the PROFIT 100 this year as Canada's 27th Fastest-Growing Company. Since 1995, sales have risen to \$2.9 million from \$100,000 in 1995, generating revenue growth of 2,846%.

MicroSurvey Software Inc.

Westbank-based MicroSurvey Software Inc. makes and distributes software for land surveyors, civil engineers and accident reconstruction specialists. Led by president Darcy Detlor, the company's most popular surveying package is the MicroSurvey CAD. MicroSurvey makes its first appearance on the PROFIT 100 this year at Number 69. Five-year revenue growth of 1,267% has increased sales from \$111,000 in 1995 to \$1.5 million in 2000.

Nortran Pharmaceuticals Ltd.

Nortran Pharmaceuticals Inc. is a biotechnology firm dedicated to the development of treatments for heart disease. Based in Vancouver, the publicly traded company was founded in 1992. Five-year revenue growth of 1,617% places Nortran at Number 57 on the PROFIT 100 this year. Sales soared from \$158,000 in 1995 to \$2.7 million in 2000.

Pivotal Corp.

Based in North Vancouver, Pivotal Corp. is a leading supplier of chain management software and consulting for a worldwide customer base that includes Ericsson, Nissan Motor Corp., HarperCollins Publishers, and Lucent Technologies Inc. Led by president and CEO Norm Francis, Pivotal debuts on the PROFIT 100 this year as Canada's 2nd Fastest-Growing Company. Five-year revenue growth of 71,384% boosted sales from \$110,000 in 1995 to \$78.8 million in 2000.

Q-Media Services Corp.

Richmond-based Q-Media Services Corp. provides CD-ROM replication, printing and packaging services for software and hardware companies. Founded in 1986 by president and CEO Robert M. Lawrie, Q-Media has seen its employee roster jump from 100 in 1995 to 700 in 2000. The company returns to the PROFIT 100 this year at Number 79, with five-year revenue growth of 1,087%. Sales skyrocketed to \$92.2 million in 2000, up from \$7.7 million in 1995.

Selkirk Financial Technologies Inc.

Based in Vancouver, Selkirk Financial Technologies Inc.'s Treasury Manager software integrates treasury information into a central database. Founded in 1988 by president and CEO James Suttie, the company makes its second appearance on the PROFIT 100 this year as the 40th Fastest-Growing Company in Canada. Sales jumped to \$9.1 million in 2000 from \$402,000 in 1995, representing five-year revenue growth of 2,164%.

Sepp's Gourmet Foods Ltd.

Surrey-based Sepp's Gourmet Foods Ltd. makes and distributes specialty foods to retailers in Canada, the U.S., the U.K., France, Germany and Japan. Led by president and CEO David Kilshaw, the company produces meat pies, patés, sausages, chicken cacciatore and haggis. Sepp's makes its fourth appearance on the PROFIT 100 this year at Number 92. Five-year revenue growth of 991% has increased sales from \$8.1 million in 1995 to \$88.4 million in 2000.

Sierra Wireless Inc.

Sierra Wireless Inc. is a leading provider of wireless data communications hardware and software products. Led by president and CEO David Sutcliffe, the company's employee roster has jumped from 31 to 270 employees over the past five years. Returning to the PROFIT 100 this year at Number 52, Sierra is British Columbia's 8th Fastest-Growing Company. Over the last five years, the company has grown an astonishing 1,732%, with sales rising from \$2.9 million in 1995 to \$53.4 million in 2000.

Sneakers Computers and Advanced Technology Ltd.

Based in Victoria, Sneakers Computers and Advanced Technology Ltd. is a retailer of computer parts and systems. Founded in 1995 by CEO Don St. Germain, the company debuts on the PROFIT 100 this year at Number 94. With five-year revenue growth of 935%, Sneakers sales have grown from \$162,000 in 1995 to \$1.6 million in 2000.

Stockgroup.com Media Inc.

Based in Vancouver, Stockgroup.com Media Inc. is an e-business consulting and financial software firm. Founded in 1995, the company's staff has grown from three employees to 53 in 2000. Stockgroup.com debuts on the PROFIT 100 this year at Number 35, with five-year revenue growth of 2,426%. Sales grew from \$219,000 in 1995 to \$5.5 million in 2000.

The Electric Mail Company Inc.

Developer and provider of business e-mail and messaging applications, the Electric Mail Company Inc. was founded in 1994. Based in Burnaby, the company is led by president and CEO Iain Black and has grown from four to 30 employees since 1995. Five-year revenue growth of 905% places Electric Mail at Number 95 on the PROFIT 100 this year. Sales soared from \$143,000 in 1995 to \$1.4 million in 2000.